For the last 39 years, the one word that comes to mind when I think of AFH is “innovation.” Whether developing the first HIV education materials or supportive housing program in Texas, or building an apartment complex for families, or bringing HIV information into Texas prisons, or creating a summer camp for children with HIV, AFH at its core, has always served as a catalyst for innovation. This last year proved how vital innovation is to our mission.

COVID-19 was on no one’s radar as we celebrated New Year’s Eve 2020. Then one week after our Walk to End HIV last March, everything changed. So many of us now know firsthand the challenges and pain that the pandemic brought to our communities, families, and loved ones. While I cannot say that we were prepared to face a global pandemic, I can say that, through it all, the spirit of innovation enabled us to continue delivering our mission to end the HIV epidemic in the Houston area.

Within a week, we transitioned 90% of our employees to remote work. Then we began making necessary modifications to our offices for physical distancing. Finally, we worked tirelessly to secure personal protective equipment and supplies to help our staff reduce the risk of acquiring and transferring COVID.

Our Prevention and PrEP care teams rapidly expanded tele-health services to enable us to continue to care for patients from the safety of their homes. When we could no longer go into prisons to offer vital prevention information, we collaborated with TDCJ to innovate a video prevention education series.

Our Housing and Support Services teams continued to provide stable, affordable, dignified housing solutions to over 250 families, and when Stone Soup could not be open, they delivered groceries to residents. And when we realized it would not be feasible to hold Camp Hope in person, our volunteers and staff innovated “Camp Hope at Home” for 139 campers across four states.

Even our annual World AIDS Day commemoration went virtual so that we could honor and remember those we loved and lost and celebrate our vision for a community where HIV is stigma-free and rare, and everyone has access to quality care.

As we begin a new year with renewed hope for a post-COVID world, AFH sharpens our focus, aligning everything we do around ending the HIV epidemic – through prevention education, outreach, HIV testing, PrEP, nPEP, Rapid Start HIV treatment, supportive housing, food assistance, case management, summer camp, and more.

In partnership with individuals, corporate partners, foundations, faith-based groups, and government stakeholders from all over the Houston area, we once again pledge to continue the spirit of innovation – that is, to create whatever solutions are needed – to end the HIV epidemic. And we will be here – until it’s over.
Since 1982, AIDS Foundation Houston has led the fight in Ending the Epidemic of HIV in Houston. As the Chairman of the Board for AFH I have been exceptionally proud of the work that our volunteers and staff have accomplished to continue to provide services to the Houston community in the face of the unprecedented challenges in 2020. These kinds of challenges are not new to our organization as we have spent the last 39 years overcoming obstacles. Our team has worked to provide care despite the many challenges that the organization faced.

As we took on the challenges of 2020, I knew whole-heartedly that our team would continue our important work in the face of yet another challenging time. During the past year, our team proved they were up to the challenge again. We worked to provide in-home testing for HIV and STIs, expand access to treatment and prevention in every part of the Houston community and continued our vital services to our clients. We continued to provide a safe place to live for the families and individuals served by our housing communities. Our Stone Soup program operated to provide food during an unprecedented hunger crisis. In the face of the cancellation of summer camps, the AFH team worked tirelessly to put on Camp Hope at Home to bring the joy of Camp Hope to our campers and their siblings during this past summer.

We did these things and so much more to further our mission and make HIV and the stigma surrounding it a thing of the past. In 2020, we saw the power of movements for social justice, for public health and for our own campaign to End the HIV Epidemic in Houston. Your unfailing support allowed us to expand our work amid a global pandemic that shook so much of our lives. That is what a movement looks like – you, me, our neighbors and the people on the frontlines coming together to defeat this epidemic no matter the obstacles in our way. Our movement did not slow down in 2020, and we will not stop until HIV is stigma-free and rare in our community.

With 2020 in the rear view and hopes for a safe return to events and the new normal in the future, I have never been more optimistic about the work AFH is accomplishing. As we prepare for the 40th anniversary of our organization in 2022, we will continue to expand our footprint in the Houston community and innovate to be at the leading edge of HIV services and care. I am so thankful for your dedication to our mission and for you being a part of this movement.

We will not stop until we end the HIV epidemic in Houston, and I hope you never stop partnering with us in those efforts.

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AIDS FOUNDATION HOUSTON FINANCIAL SNAPSHOT

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total income</td>
<td>$10,759,555</td>
</tr>
<tr>
<td>Fundraising expenses</td>
<td>$818,680</td>
</tr>
<tr>
<td>Admin expenses</td>
<td>$298,899</td>
</tr>
<tr>
<td>Program expenses</td>
<td>$8,250,971</td>
</tr>
<tr>
<td>Net Assets</td>
<td>$5,200,514</td>
</tr>
</tbody>
</table>

Note: The data is based on our 2020 unaudited financials. Our 2020 audit will be conducted in the summer of 2021.
**HIV statistics**

- **1.2 million**
  - People estimated in the United States living with HIV at the end of 2019

- **33,418**
  - People living with HIV in the Houston area

- **20%**
  - HIV-3 diagnoses within 3 months of HIV diagnosis

- **1 in 7**
  - Nationwide unaware of their status and living with HIV

**AFH Client demographics**

- **GENDER IDENTITY**
  - Male: 65%
  - Female: 31%
  - Transgender: 4%

- **ORIENTATION**
  - Heterosexual: 59%
  - Gay/bisexual: 38%
  - Transgender: 3%

- **ETHNICITY**
  - African American/Black: 69%
  - Latinx: 16%
  - White: 16%
  - Other*: 2%

  *Asian, Native American, Pacific Islander, Mixed, etc.

- **AGE**
  - 0-10 years: 21%
  - 11-19 years: 18%
  - 20-29 years: 28%
  - 30-39 years: 13%
  - 40-49 years: 6%
  - 50-59 years: 13%
  - 60 and older: 9%

- **INCOME**
  - $0-$9,999: 79%
  - $10,000-$19,999: 16%
  - $20,000 and higher: 5%

**2020 MAJOR DONOR LIST**

- **$50,000+**
  - The Brown Foundation, Inc.
  - Chevron USA Inc.
  - Gilead Foundation
  - Viiv Healthcare/GlaxoSmithKline

- **$25,000 - $49,999**
  - Avita Pharmacy
  - Emory University Fondren Foundation
  - Frost Foundation

- **$10,000 - $24,999**
  - Avenue 360 Health & Wellness
  - BBVA
  - Broadway Cares/Equity Fights AIDS
  - John Curcio
  - Macy’s Foundation
  - Quest Diagnostics
  - Kittsie & Charlie Thomas Family Foundation

- **$5,000 - $9,999**
  - AIDS Healthcare Foundation
  - Daniel Cooper
  - ExxonMobil Corporation
  - Gillman Subaru
  - George and Mary Josephine Hamman Foundation
  - Harris Health System
  - The Hollyfield Foundation

**SOURCES**


**Continued next page**
Youth Programs

Camp Hope
Established 26 years ago, Camp Hope was the first camp for children living with HIV in Texas. Camp Hope serves kids and their siblings (ages 7 to 16) from marginalized and underserved communities. At camp, these amazing kids are given the opportunity to develop life, education, work and other important skills that are needed to help manage a life living with HIV in a safe, healthy and secure environment.

The Youth Enrichment Center
This program provides education support for children and youth impacted by HIV and living at our housing community for families.

Youth Programs

HIV/STI Testing
Provides free HIV/STI Testing and treatment, sexual health education and patient navigation to link to care. Testing and education provided on-site or in the community.

Clinical Services
Provides on-site/via telehealth free HIV testing, STI testing and treatment, PrEP and same day PrEP, and nPEP.

Mistr/Sistr
Provides access to at-home HIV/STI testing for those with or without insurance from the comfort of home including PrEP delivery.

AFH Housing Programs
Provides 6 different housing communities that are both transitional and permanent housing for individuals who are living with HIV and families that have someone within the family who is living with HIV. These clients would otherwise be unstably housed due to economic instability.

Prevention and Education

HIV/STI Testing
Provides free HIV/STI Testing and treatment, sexual health education and patient navigation to link to care. Testing and education provided on-site or in the community.

Clinical Services
Provides on-site/via telehealth free HIV testing, STI testing and treatment, PrEP and same day PrEP, and nPEP.

Mistr/Sistr
Provides access to at-home HIV/STI testing for those with or without insurance from the comfort of home including PrEP delivery.

<table>
<thead>
<tr>
<th>Residents “graduated” to independent living</th>
<th>Residents with income less than $10,000</th>
<th>Residents with income between $10,000 and $20,000</th>
<th>Number of people provided housing in 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>44</td>
<td>79%</td>
<td>16%</td>
<td>313</td>
</tr>
</tbody>
</table>

96% Residents linked to care

313 Number of people provided housing in 2020

$5,000 - $9,999
Junior League of Houston, Inc.
King & Spalding / Craig S. Miles
Tabitha Niehaus
Kyle Pierce
Stewart Prentice
Shell Oil Company
Thomas Stewart
Lori Whitaker
The Williams Companies

$2,500 - $4,999
Jimmy Collins
CORT Furniture
Russell Cotton
Adrian Jorge Duenas
H-E-B
Leslie Nagy
Jennifer Simons
Thompson & Knight LLP
Patricia Toppenberg
Walgreens

$1,000 - $2,499
Ben Dillon
Elia Chino
Ali Dhanji
Gary Douglas
FMOL Health System
Paula Gardenhi
Robert Jobe
David Johnson
Jonathan Johnson
Nicholas Kinney
Brett Kruse
Van & Sandy Lessig
John A. Logan Jr.

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Incarcerated and/or Recently Released Outreach

Wall Talk
This is a peer-based education program for those incarcerated about HIV, STIs and sexual violence.

Somebody Cares
Provides discharge planning for persons living with HIV who are to be released. We provide access to post-release resources and services that improve treatment and medication adherence.

Bridge ReEntry Initiative (BRI)
Provides transitional housing for persons living with HIV who have been recently released. The clients are also case managed through the Somebody Cares program.

Support Services

Project C.O.R.E. (Coordination of Resources and Employment)
Improves HIV health outcomes through coordinated strategies with a medical clinic and connects clients to employment services, housing and HIV medical care.

Mental Health and Substance Disorder Counseling
Provides these much-needed services to our housing clients, both by AFH staff and referrals to outside partner agencies for further assistance.

Case Management and Client Navigation
Provides case management of clients and access to transportation for medical appointments and other community-based services as needed.

Stone Soup
Provides food assistance for persons living with HIV and offers nutritious food free of charge from our on-site food pantry.

>32,000
Participants completed peer-education program in 2019-2020

>70,000
Participants completed Wall Talk in 2018-2020

88%
of the Texas Department of Criminal Justice system participates in Wall Talk

147
New peer educators trained

761
Clients served through Stone Soup

5,000
Pounds of food distributed through the Stone Soup Food Pantry

$1,000 - $2,499
Karra Marino
Noble Energy
Brian O’Neal
Cwanza Pinckney, M.D.
Michelle Pisklak
Sharon Prentice
Shannah L. Quinn
Michelle Reeve
Angel Rivera
Dustin Ruffatto
Doug Smith
Caroline Starry
Marcia Strauss
Tito’s Vodka
Tony Vaccaro
Lori Whitaker

$500 - $999
Amy Absher
Christopher Benoist
Mike Berman
Gerard Bertolino
Brooke Bilhartz
Robert Bisor
Ellen Breisacher
Michael Bullington
Donald Bushby
Wynne Chin
Marcus Cruz
Curt Day
Mark Delage
Michael DeMastry
Cassandra Foster
Andrea Gerber
Shekeira Gillis
Douglas Ginger
Luis Gonzalez
Blair Gordon
John Huckaby
Jonathan Huckaby
Leslie Jackson

Continued next page
SUCCESS STORIES

In August 2020 I was released from TDCJ with no place to call home. As a person living with HIV, housing is very important to me being able to take my medications and stay healthy. I started my journey back into the free world sleeping under the freeway, no family, food, car, meds or job with nowhere else to go.

I was able to get enrolled in AIDS Foundation Houston’s Bridge Re-Entry Program for a 60-day temporary hotel stay. This program provided me shelter, got me connected to assistance for a food voucher, bus voucher and a gift card to Wal-Mart which helped me buy clothing and hygiene items. AFH got me linked to medical care and I was able to receive HIV medications and assisted me in getting my SSI reinstated which was a great help until I found employment.

After the first 60 days, I was able to transition into the BRI transitional housing program with an opportunity to live there for up to one year. The support and security enabled me to focus on my health, get acclimated to my new surroundings and gain community support. I am grateful for AFH!

— Mr. T.

As a transgender female, housing and other resources can be hard to find. As a transgender female recently released from TDCJ and living with HIV, life is even harder. In January 2020 my life got a little better when I entered the Bridge Re-Entry Program at AFH. This program provided me with a safe and secure space to call home. I was unemployed when I entered the program but within three months I was able get a job at a delivery company. With money from my new income, I was able to purchase a car and take care of other household expenses.

AFH helped me get linked to the medical services I needed to treat the HIV diagnosis. In addition, I was able to get on hormone therapy until I was able to undergo a successful gender reassignment surgery. Due to my success in the BRI program, at the end of my twelve-month stay, I was able to graduate from that program and receive permanent housing placement services. AFH changed my life!

— Miss V.